

Sales Manager



Sales Manager for our Paddington Office

A great opportunity has recently become available for a self-motivated, hardworking, and experienced Sales Negotiator who has a proven track record in hitting targets and deadlines and a strong knowledge of London, particularly in W2. The successful candidate will be a self-starter with a positive, can-do attitude; have the capability to think outside the box and build strong relationships with clients

Where will you be working?

You will be working with a close-knit, managing a friendly team in a recently refurbished, contemporary office environment with floor-to-ceiling windows and amazing canal-side views in the heart of Paddington Basin

The Neighbourhood

This area has SO much to offer. We are spoiled for the choice of quirky local cafes, restaurants, pubs and bars in every direction. The canal-side walk is literally on our doorstep; Hyde Park and Oxford Street are only 15 mins on foot

Essential Skills & The Role Itself:

- Previous experience at Management level within a successful Estate Agency in London
- Ability to drive performance within the office
- Chairing team meetings
- Listing stock within the Central London region
- Professional with excellent communication skills
- Proactive nature with an ability to embrace change
- Following the process of sale to completion; including contacting and chasing buyers and solicitors to facilitate timely exchange and completion
- Maintaining correct records of offers, sales, meetings, commission forms
- Adjusting KPI's for the team according to performance levels

What We Offer:

- Competitive salary: £70-80,000 OTE
- Modern office environment in Central London location
- Supportive and friendly team

We work as one

The key to growth is in our differences, not similarities. Alongside our partners, building a diverse, inclusive, and equal environment is at our core: everyone is made to feel welcome and encouraged to be their authentic self. Respect isn't an opt-in, it's the only way forward.

If this role seems of interest to you, please do not hesitate to contact us:

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